

CAPABILITY BRIEFING

Menzel Roofing Services, LLC.

Commercial Roofing Services

Prepared for: U.S. Department of Veterans Affairs

Who We Are

Menzel Roofing Services, LLC is a professional commercial/residential roofing contractor with 30 years of experience and 5+ years in business providing high-performance roofing solutions. With over 900 satisfied customers, we reached 1,000,000 in sales in our 2nd year in business with over 6,000,000 in sales to date. We specialize in dependable, safety-focused, and timely delivery of roofing systems that meet industry standards.

Mission Alignment with the VA

- **Veteran-Centered Service:** We proudly support and employ U.S. veterans.
 - **Minimal Disruption:** We understand the need for uninterrupted operations at VA medical and administrative facilities.
 - **Compliance-Driven:** All our work adheres to federal, OSHA, and VA-specific guidelines.
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Core Capabilities

- Commercial Roof Installation (EPDM, TPO, PVC, Modified Bitumen, Metal, Shingles, Tile)
 - Emergency Roof Repair & Leak Detection
 - Roof Replacement & Restoration
 - Coating & Weatherproofing Systems
 - Roof Asset Management Programs
 - Condition Assessment
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Differentiators

- **Veteran Hiring:** Our team includes veteran professionals who share VA's values
- **Experience:** 30 years in the roofing industry
- **Management:** 20 years combined successful business ownership
- **Certified Installer:** Manufacturer-Certified installers for CertainTeed, Tri County Metals
- **Safety:** OSHA 30 Certification

- **Responsive Operations:** 24/7 availability for emergencies or time-sensitive projects
 - **Warranty Protection:** Full labor and manufacturer warranties available
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Current Performance Highlights

ALICA PROPERTY MANAGEMENT– Central Florida- Adrien Love, 407-448-2639

- **Scope:** Maintain all 550 properties with repairs or replacements
- **Project Value:** Est 96 million portfolio
- **Ongoing Contract**

Scott Brothers Realty & Builders- Deltona Square- Wayne Scott-407-773-3456

- **Scope:** Tear off and install a Modified Bitumen System, shingles, 69,520 sq ft
 - **Project Value:** \$100,600
 - **Completed On Time & On Budget**
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Past Performance Highlights

Florida Hospital-Translational Research Institute – Orlando, Florida

- **Scope:** New installation of a Modified Bitumen BUR System, 54,000 sq ft
- **Project Value:** \$286,000
- **Completed On Time & On Budget**

Embassy Suites by Hilton Orlando Lake Buena Vista South

- **Scope:** New installation of a PVC membrane roof system, 150,000 sq ft
 - **Project Value Est.** \$459,000
 - **Completed On Time & On Budget**
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Certifications & Company Data

- **D-U-N-S:** 09-997-8209
- **CAGE Code:** 9ZDK5
- **NAICS Codes:**
 - 238160 – Roofing Contractors
 - 236220 – Commercial Construction

- **Set-Asides:** SDVOSB, VOSB
 - **Bonding Capacity:** \$14,000,000
 - **Insurance:** General Liability, Workers' Comp
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Contact Information

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President

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